



STAFF REPORT

DATE: 09/04/2024
TO: Honorable Mayor and City Council Members
FROM: Community Services Department

2024-27

REQUEST FOR CITY COUNCIL ACTION

SUBJECT:

MAINTENANCE AND GENERAL SERVICES AGREEMENT FOR LANDSCAPING MAINTENANCE SERVICES IN THE CITY OF CORONA, WITH TROPICAL PLAZA NURSERY, INC. IN THE AMOUNT OF \$689,855.48 FOR PARK AREAS 1 & 5 AND INTEGRITY ARBORIST AND ECOSCAPE, INC. FOR PARK AREAS 2 & 3 IN THE AMOUNT OF \$287,304.00

EXECUTIVE SUMMARY:

This staff report asks the City Council to approve a Maintenance and General Services Agreement with Tropical Plaza Nursery, Inc. and Integrity Arborist and Ecoscape for landscape maintenance services in park areas 1, 2, 3, & 5 in the City of Corona through June 30, 2026, for a combined amount of \$977,159.48 per fiscal year. The Community Services Department solicited bids via NIB 25-001SB for landscape maintenance services for areas 1, 2, 3 & 5, and Tropical Plaza Nursery and Integrity Arborist and Ecoscape were identified as the lowest responsive responsible bidders.

RECOMMENDED ACTION:

That the City Council:

- a. Award NIB 25-001SB for landscape maintenance services to Tropical Plaza Nursery, Inc. for park areas 1 & 5 and Integrity Arborist and Ecoscape, Inc. for park areas 2 & 3.

- b. Approve the Maintenance and General Services Agreements with Tropical Plaza Nursery, Inc. in the amount of \$689,855.48 and with Integrity Arborist and Ecoscape, Inc. in the amount of \$287,304.00 for parks landscape maintenance services for the initial term of July 1, 2024, through June 30, 2026, with two additional two-year option renewal periods and waive any and all minor irregularities in the proposal.
- c. Authorize the City Manager, or his designees, to execute the Maintenance and General Services Agreement with Tropical Plaza Nursery, Inc., in an amount of \$689,855.48 and Integrity Arborist and Ecoscape in the amount of \$287,304.00 per fiscal year, including any non-substantive extensions, change orders, purchase orders, and amendments up to the amount authorized in Corona Municipal Code Section 3.08.060(J), which is equivalent to 10% or \$97,715.94.

BACKGROUND & HISTORY:

The City of Corona utilizes professional contractual services for landscape maintenance in its parks and landscape districts. These contractual services supply the equipment, professional staff, and expertise needed to conduct this work safely and effectively, while providing clean and attractive landscaping throughout the City.

Landscaping services for park areas 1, 2, 3, & 5 have been provided since 2019 by Orozco and Mariposa. Their contract expired on June 30, 2024, and all renewal terms have been exhausted. In the interim, Orozco and Mariposa have continued to provide landscaping services to these areas through a temporary contract until a permanent vendor can be selected.

The City of Corona has made a large investment and commitment to its parks and landscape districts, which includes comprehensive landscape maintenance services such as mowing, edging, trimming, and litter removal. To offer seamless services in Bid Areas 1, 2, 3, and 5, staff is seeking a contractor with a consistent crew working these zones.

ANALYSIS:

A Notice Inviting Bids (NIB) was issued by the Community Services Department for Landscape Maintenance services for LMD/CFD/General/Fire Station Areas 1, 2, 3 & 5. Bid No. NIB 25-02SB was posted on PlanetBids on July 3, 2024, and the Purchasing Division directly solicited 498 landscape contractors with a copy of the bid. Eleven (11) vendors downloaded the bid, and the City received 11 bids on the due date of August 13, 2024. The following is a summary of the bid results:

Rank	Bidder	Bid Amount	Bid Amount	Total
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		PARK AREA NO. 1	PARK AREA NO. 5	
1	Tropical Plaza Nursery, Inc.	\$426,613.44	\$263,242.04	\$689,855.48
2	Integrity Arborist and Ecoscape Inc	\$425,101.56	\$296,140.08	\$721,241.64
3	Stay Green Inc	\$384,735.24	\$337,851.48	\$722,586.72
4	Priority Landscape Services, LLC.	\$441,150.00	\$309,750.00	\$750,900.00
5	Mariposa Landscapes Inc	\$468,458.84	\$317,304.62	\$785,763.46
6	J. Orozco Enterprises, Inc.	\$491,400.00	\$305,500.00	\$796,900.00
7	Greentech Landscape Inc	\$485,540.00	\$313,740.00	\$799,280.00
8	Pacific Coast Landscape & Design, Inc	\$477,600.00	\$332,760.00	\$810,360.00
9	Nieves Landscape, Inc.	\$517,482.00	\$337,151.00	\$854,633.00
10	RP Landscape & Irrigation	\$562,056.04	\$352,996.24	\$915,052.28
11	Evolution Landscaping, Inc	\$705,113.00	\$473,605.00	\$1,178,718.00
		PARK AREA NO. 2 AND 3		
1	Integrity Arborist and Ecoscape Inc	\$287,304.00		
2	Tropical Plaza Nursery, Inc.	\$300,066.36		
3	Priority Landscape Services, LLC.	\$301,050.00		
4	J. Orozco Enterprises, Inc.	\$310,400.00		
5	Pacific Coast Landscape & Design, Inc	\$330,520.00		
6	Stay Green Inc	\$332,159.16		
7	Nieves Landscape, Inc.	\$337,177.00		
8	Mariposa Landscapes Inc	\$347,543.36		
9	RP Landscape & Irrigation	\$381,168.16		
10	Evolution Landscaping, Inc	\$396,033.00		
11	Greentech Landscape Inc	\$419,820.00		

Staff reviewed the bids submitted by all vendors and recommends awarding a Maintenance and General Services Agreement to Tropical Plaza Nursery, Inc. and Integrity Arborist and Ecoscape, Inc. as the lowest responsive, responsible bidders. All licenses and references for Tropical Plaza Nursery, Inc., and Integrity Arborist and Ecoscape, Inc. have been reviewed and verified by City staff, and all other documentation is in order. The City has worked with Tropical Plaza Nursery in the past, and they have proven to be responsible for performing the services required.

FINANCIAL IMPACT:

Funding for the recommended actions is available in the Fiscal Year 2025 Community Services Department Parks Operating Budget.

ENVIRONMENTAL ANALYSIS:

This action is exempt pursuant to Section 15061(b)(3) of the Guidelines for the California Environmental Quality Act (CEQA), which states that a project is exempt from CEQA if the activity is covered by the commonsense exemption that CEQA applies only to projects that have the potential for causing a significant effect on the environment. Where it can be seen with certainty that there is no possibility that the activity in question may have a significant effect on the environment, the activity is not subject to CEQA. This action is to approve a Maintenance and General Services Agreement for landscape services, and there is no possibility that approving this agreement will have a significant effect on the environment. Therefore, no environmental analysis is required

PREPARED BY: SARAH ARCE, MANAGEMENT ANALYST I
MOSES CORTEZ, FACILITIES, PARKS, AND TRAILS MANAGER

REVIEWED BY: DONNA FINCH, COMMUNITY SERVICES DIRECTOR

ATTACHMENTS:

1. Exhibit 1 – Maintenance and General Services Agreement with Tropical Plaza Nursery, Inc.
2. Exhibit 2 – Maintenance and General Services Agreement with Integrity Arborist and Ecoscape, Inc.