



STAFF REPORT

DATE: 10/01/2025

TO: Honorable Mayor and City Council Members
Honorable President and Board Members

FROM: Utilities Department

2025-382

REQUEST FOR CITY COUNCIL AND CORONA UTILITY AUTHORITY ACTION

SUBJECT:
PURCHASE OF A COMPACT TRACK LOADER

EXECUTIVE SUMMARY:

This staff report asks the City Council to authorize the issuance of a purchase order for a Bobcat T770 T4 Compact Track Loader from Doosan Bobcat North America, Inc. in the amount of \$110,881 using Sourcewell National Cooperative Contract# 020223-CEC. The Utilities Department Belowground Maintenance Division will use the compact track loader and attachments to improve efficiency in water main break repairs.

RECOMMENDED ACTION:

That the City Council:

- a. Authorize the City Manager, or his designee, to issue a purchase order to Doosan Bobcat North America, Inc., in the amount of \$110,880.26 for the purchase of a Bobcat T770 T4 Compact Track Loader.
- b. Make a determination under Corona Municipal Code Section [3.08.140\(C\)](#), that competitive bidding has been satisfied based upon reasons provided in the “Basis for determination of competitive bidding” section of this report.

- c. Authorize the City Manager, or his designee, to approve and execute any documents necessary to implement change orders up to the amount authorized by Corona Municipal Code Section [3.08.080\(l\)](#) which is equivalent to 10% or \$11,088.

That the Corona Utility Authority review, ratify, and to the extent necessary, direct that the City Council take the above actions.

BACKGROUND & HISTORY:

During the preparation of the Fiscal Year 2026 budget, the Utilities Department Maintenance Division identified the need for a compact, highly maneuverable loader to assist in a range of routine maintenance and emergency response operations, including debris removal, minor excavation, grading, debris loading, and excavation area sweeping. Staff included the purchase of a compact track loader in the adopted Fiscal Year 2026 budget.

ANALYSIS:

The addition of the Bobcat T770 T4 Compact Track Loader will improve operational efficiency within the division by allowing staff to respond more quickly and effectively to a wide range of tasks including water main breaks, service line leaks, and sanitary sewer overflows. Its compact size enables it to access areas that larger loaders cannot reach for asphalt grinding, debris removal and loading, and sweeping. Currently, such tasks are performed manually or with rental equipment.

This equipment will reduce reliance on rental equipment, reduce the strain of manual labor on staff, and lower overall maintenance costs. Additionally, the unit is fuel efficient and Tier 4 compliant to meet California Air Resource Board (CARB) emission standard.

In comparison with similar models reviewed, the Bobcat T770 T4 offered superior value based on lifecycle cost, serviceability, and warranty terms. Staff concluded that this model represents the best balance of functionality, durability, and cost-effectiveness for the City's needs.

BASIS FOR DETERMINATION OF COMPETITIVE BIDDING:

Staff believe that Competitive Bidding has been accomplished for this purchase pursuant to Corona Municipal Code Section [3.08.140\(C\)](#), which states as follows:

(C) Competitive bidding already completed. When the purchasing agent and the authorized contracting party, with the approval of the City Manager, determines that:

- (1) A competitive bid procedure has been conducted by another public agency including, but not limited to, another local agency, the state through the California Multiple Award Schedule (CMAS), the federal government through the General Services Administration (GSA), the U.S. Communities Government Purchasing Alliance, or the Western States Contracting Alliance (WSCA); and
- (2) The price to the city is equal to or better than the price to that public agency.

(1) Competitive Bid Procedure Already Conducted by Another Agency:

On December 6, 2022, Sourcewell (formerly known as the National Joint Powers Alliance, NJPA) issued Request for Proposal (RFP) No. 020223 for the purchase of Medium Duty and Compact Construction Equipment with Related Attachments. The solicitation was conducted on behalf of Sourcewell and its current and potential member agencies, including governmental entities, higher education institutions, K–12 schools, nonprofit organizations, tribal governments, and other public agencies across the United States, Canada, and internationally.

A total of 20 bidders submitted proposals by the February 2, 2023, deadline, demonstrating a competitive and open process that allowed for multiple vendors given the scale and scope of the procurement. Following evaluation, Sourcewell's Proposal Evaluation Committee recommended award of Contract No. 020223-CEC to Clark Equipment Company, doing business as Bobcat Company, for the contract term of April 20, 2023, through April 17, 2027. On August 15, 2023, Clark Equipment Company formally changed its legal entity name to Doosan Bobcat North America, Inc.

(2) Pricing to the City is Equal or Better:

The pricing offered to the City is more favorable than the pricing available under the Sourcewell contract. Specifically, while the City received the same 24% discount as Sourcewell pricing on Loader Attachments, the Compact Track Loader was offered at a 33% discount, compared to the 26% discount provided under Sourcewell. This additional 7% discount results in \$7,093.66 in cost savings to the City, above the savings already achieved through the Sourcewell contract.

FINANCIAL IMPACT:

Total funding in the amount of \$166,572 for the recommended action is available in the FY 2026 Vehicle Procurement Operating and Maintenance Project No. 6834 within the Water Utility Fund 570, Sewer Utility Fund 572 and Reclaimed Water Utility Fund 567. The total cost of the Bobcat T770 T4 Compact Track Loader, including taxes, delivery, and applicable fees, is \$110,880.26.

ENVIRONMENTAL ANALYSIS:

This action is exempt pursuant to Section 15061(b)(3) of the Guidelines for the California Environmental Quality Action (CEQA), which states that a project is exempt from CEQA if the activity is covered by the common sense exemption that CEQA applies only to projects that have the potential for causing a significant effect on the environment. Where it can be seen with certainty that there is no possibility that the activity in question may have a significant effect on the environment, the activity is not subject to CEQA. This action approves the purchase of equipment, and there is no possibility this action will have a significant effect on the environment. Therefore, no environmental analysis is required.

PREPARED BY: DAVID ORTIZ, UTILITIES MAINTENANCE SUPERINTENDENT

REVIEWED BY: TOM MOODY, UTILITIES DIRECTOR

ATTACHMENTS:

1. Exhibit 1 – Quote
2. Exhibit 2 – Sourcewell 020223-CEC Contract and Pricing