



# STAFF REPORT

DATE: 08/20/2025  
TO: Honorable Mayor and City Council Members  
FROM: Community Services Department

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**2025-340**

## REQUEST FOR CITY COUNCIL ACTION

### **SUBJECT:**

AWARD A MAINTENANCE AND GENERAL SERVICE AGREEMENT FOR CONTRACTUAL LANDSCAPE MAINTENANCE SERVICES TO INTEGRITY ARBORIST AND ECOSCAPE, INC. FOR BID AREA 3- PARKS GENERAL AND LMD/CFD

### **EXECUTIVE SUMMARY**

This staff report asks City Council to approve a Maintenance and General Services Agreement with Integrity Arborist and Ecoscape, Inc. for landscape maintenance services in Bid Area 3 through June 30, 2026, in the amount of \$512,764.76. The Community Services Department solicited bids via Notice Inviting Bids (NIB) 25-067SB for landscape maintenance services, and Greenfield Management was identified as the lowest responsive, responsible bidder; however, that contract has since been terminated due to poor service performance, repeated delays in responding to maintenance requests, and failure to adhere to the scope of work outlined in the contract for landscape maintenance Area 3. Integrity Arborist and Ecoscape, Inc. was the next lowest responsible bidder.

### **RECOMMENDED ACTION**

That the City Council:

- a. Award NIB 25-067SB for landscape maintenance services to Integrity Arborist and Ecoscape, Inc. in the amount of \$512,764.76. through June 30, 2026, with two optional two-year renewal periods, and waive all minor irregularities in the proposal.

- b. Authorize the City Manager, or his designees, to execute the Maintenance and General Services Agreement with Integrity Arborist and Ecoscape, Inc. in the amount of \$512,764.76, including any non-substantive extensions, change orders, purchase orders, and amendments up to the amount authorized in Corona Municipal Code Section 3.08.060(J), which is equivalent to 10% or \$51,276.47.
- c. Ratify the Community Services Department's issuance of a Notice of Termination to Greenfield Maintenance for landscape maintenance services in Area 3 (Parks General and LMD/CFD), effective August 31, 2025. Ratification will authorize staff to proceed with transition planning to ensure uninterrupted landscape maintenance services.

### **BACKGROUND & HISTORY**

The City of Corona utilizes professional contractual services to maintain its parks, landscape maintenance districts (LMDs), and community facilities districts (CFDs). These contractual services supply the equipment, professional staff, and expertise needed to conduct this work in a safe and effective manner, while providing clean and attractive landscaping throughout the City. Over the years, the City has divided its landscape maintenance responsibilities into distinct bid areas to facilitate efficient management and oversight. These areas go through a competitive bid process, in accordance with the requirements of the Corona Municipal Code, to ensure transparency, fiscal responsibility, and the selection of qualified contractors.

The City's contractual requirements for landscape maintenance are detailed and rigorous. Contractors are obligated to provide all necessary labor, materials, equipment, and expertise to perform a wide range of services, including but not limited to mowing, edging, pruning, weed and disease control, irrigation system maintenance, and general site clean-up

Community considerations are central to the City's landscape maintenance program. Well-maintained public spaces contribute to neighborhood pride, sense of place, and public safety. The City's investment in these services reflects a commitment to providing residents with attractive, accessible, and sustainable landscapes.

### **ANALYSIS**

A notice inviting bids (NIB) was issued by the Community Services Department for landscape maintenance services in several areas, including Area 3- Parks General and LMD/CFD. Bid No. NIB-25-067SB was posted on PlanetBids on May 15, 2025, and the Purchasing Division directly solicited 178 landscape contractors with a copy of the bid. Twenty-five (25) vendors downloaded the bid, and the City received 7 bids for Area 3 on the due date of June 2, 2025. The following is a summary of the bid results:

<b>Rank</b>	<b>Vendor Name</b>	<b>Bid Amount (Area 3)</b>
1	Greenfield Management	\$504,425.75
2	Integrity Arborists and Ecoscape, Inc.	\$512,764.76
3	Tropical Plaza	\$536,770.96
4	J. Orozco Enterprises, Inc.	\$588,221.00
5	Mariposa Landscapes, Inc.	\$660,113.00
6	Rockey Murata Landscape Maintenance Services, Inc.	\$831,240.00
7	Greentech Landscape, Inc.	\$1,008,200.00

The bid was initially awarded to Greenfield Management as the lowest responsive and responsible bidder, and their contract went into effect on July 1, 2025. Since then, Greenfield has failed to meet contractual maintenance standards despite extensive staff guidance and punch lists, requiring on-call services to address backlogs. Due to poor performance and lack of responsiveness, staff recommends terminating Greenfield's contract and awarding Area 3 to Integrity Arborists and Ecoscape, Inc., the next lowest responsive and responsible bidder.

Integrity maintains other City areas with consistently high-quality work, certified arborists, water managers, and responsive staff. They have strong staff qualifications and a proven ability to meet the City's rigorous service and sustainability requirements. The firm's proposal demonstrated compliance with all bid criteria, including certified professionals and the use of sustainable practices such as SB 1383-eligible mulch and compost. Reference checks confirmed the firm's reliability and quality of service delivery.

**FINANCIAL IMPACT**

Funding for the recommended actions is available in the Community Services Department's Operating Budget within the General Fund 110 and various LMD/CFD funds in the Parks, Trees & Medians Maintenance Division.

**ENVIRONMENTAL ANALYSIS**

This action is exempt pursuant to Section 15061(b)(3) of the Guidelines for the California Environmental Quality Act (CEQA), which states that a project is exempt from CEQA if the activity is covered by the commonsense exemption that CEQA applies only to projects that have the potential for causing a significant effect on the environment. Where it can be seen with certainty that there is no possibility that the activity in question may have a significant effect on the environment, the activity is not subject to CEQA. This action is to approve a Maintenance and General Services Agreement for landscape services, and there is no possibility that approving this agreement will have a significant effect on the environment. Therefore, no environmental analysis is required

**PREPARED BY:** MOSES CORTEZ, PARKS & TRAILS MANAGER

**REVIEWED BY:** DONNA FINCH, COMMUNITY SERVICES DIRECTOR

**ATTACHMENTS:**

1. Exhibit 1 – Maintenance and General Services Agreement
2. Exhibit 2 – Notice of Termination