

Billing Address:  
CORONA, CITY OF  
INFORMATION TECHNOLOGY  
400 S VICENTIA, STE 220  
CORONA, CA 92882  
US

Shipping Address:  
Larry Auck  
770 Public Safety Way  
Corona, CA 92878  
US

Quote Date:01/21/2025  
Expiration Date:09/09/2025  
Quote Created By:  
Saeed Salimian  
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motorolasolutions.com

End Customer:  
CORONA, CITY OF  
Larry Auck  
larry.auck@coronaca.gov  
(951)279-3727

Contract: LA COUNTY , CA MA-  
IS-2240228

### Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at [www.motorolasolutions.com/product-terms](http://www.motorolasolutions.com/product-terms).

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
1	PMPN4639B	CHGR VEHICLE IMPRES 2 EXT NA/AU/NZ KIT	4		\$641.00	\$467.93	\$1,871.72
2	PMPN4604A	CHARGER,CHGR DESKTOP SINGLE UNIT IMPRES 2 EXT US	5		\$221.64	\$161.80	\$809.00
	APX™ NEXT	APX NEXT XN ALL					
3	H55TGU9PW8AN	APX NEXT XN; ALL-BAND MODEL 4.5 PORTABLE	5		\$11,172.00	\$8,155.56	\$40,777.80
3a	BD00004AA	ADD: CORE BUNDLE XN	5		\$3,206.00	\$2,340.38	\$11,701.90
3b	BD00010AB	ADD: SECURITY BUNDLE	5		\$1,227.00	\$895.71	\$4,478.55
3c	Q387CB	ADD: MULTICAST VOTING SCAN	5		Included	Included	Included
3d	QA09017AA	ADD: LTE WITH ACTIVE SERVICE AT&T US	5		\$0.00	\$0.00	\$0.00
3e	QA09030AB	ADD: MOTOROLA APX HOSTED RADIOCENTRAL*	5		\$0.00	\$0.00	\$0.00
3f	Q806CH	ADD: ASTRO DIGITAL CAI OPERATION	5		Included	Included	Included



Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
3g	Q498BN	SOFTWARE LICENSE ENH: ASTRO 25 OTAR W/ MULTIKEY	5		Included	Included	Included
3h	Q15AU	ADD: AES/DES-XL/DES-OFB ENCRYPTION AND ADP	5		Included	Included	Included
3i	QA03399AK	ADD: ENHANCED DATA	5		Included	Included	Included
3j	QA01767BL	ADD: P25 LINK LAYER AUTHENTICATION	5		Included	Included	Included
3k	QA00580BA	ADD: TDMA OPERATION	5		Included	Included	Included
3l	BD00015AA	ADD: OPERATIONAL BUNDLE	5		\$221.00	\$161.33	\$806.65
3m	G996AP	ADD: PROGRAMMING OVER P25 (OTAP)	5		Included	Included	Included
3n	Q53BF	ADD: FRONT PANEL PROGRAMMING & CLONING	5		Included	Included	Included
3o	QA08675AB	ADD: APX NEXT XN 10-PIN ADAPTER	5		\$262.00	\$191.26	\$956.30
3p	QA09803AA	ADD: TRIGGER OPTION: APX NEXT XVN500 RSM W/KNOB	5		\$0.00	\$0.00	\$0.00
3q	QA00631AL	ADD: DVRS PSU ACTIVATION	5		Included	Included	Included
3r	QA09001AM	ADD: WIFI CAPABILITY	5		Included	Included	Included
3s	H797DW	SOFTWARE LICENSE ENH: DVP-XL ENCRYPTION AND ADP	5		Included	Included	Included
3t	QA09028AA	ADD: VIQI VC RADIO OPERATION	5		Included	Included	Included
3u	H38DA	ADD: SMARTZONE OPERATION	5		Included	Included	Included
3v	QA09113AA	ADD: BASELINE RELEASE SW	5		\$0.00	\$0.00	\$0.00
3w	QA07680AA	ADD: MULTI SYSTEM OTAR	5		Included	Included	Included
3x	QA01843AR	ADD: FALL ALERT / MANDOWN OPERATION	5		Included	Included	Included
3y	Q361CD	ADD: P25 9600 BAUD TRUNKING	5		Included	Included	Included
3z	BD00040AD	ADD: PROVISIONING NON- FEDERAL BUNDLE	5		\$353.00	\$257.69	\$1,288.45
3aa	QA09772AA	ENH: MULTI-CODE PLUG PROGRAMMING	5		Included	Included	Included



Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
4	PMMN4162A	ACCESSORY KIT,XVN500 REMOTE SPEAKER MIC, HIGH IMPACT GREEN WITH KNOB	6		\$871.00	\$635.83	\$3,814.98
5	PSV01S02940A	SMARTMAPPING ENABLEMENT	1		\$0.00	\$0.00	\$0.00
6	PSV03S02465A	APX DMS PROVISIONING PD3*	1		\$0.00	\$0.00	\$0.00
7	PSV01S02944A	PROVISIONING SUPPORT	1		\$0.00	\$0.00	\$0.00
8	PMNN4812A	BATTERY PACK, BATT IMPRES 2 LIION UL DIV2 IP68 3400T	5		\$285.00	\$208.05	\$1,040.25
9	SSV01S01407A	SMARTPROGRAMMING	5	3 YEAR	\$225.00	\$225.00	\$1,125.00
10	LSV01S03446A	APX NEXT DMS ESSENTIAL	5	3 YEARS	\$230.76	\$230.76	\$1,153.80
11	SSV01S01406A	APX NEXT SMARTCONNECT SUBSCRIPTION	5	3 YEAR	\$225.00	\$225.00	\$1,125.00
12	SSV01S01476A	SMARTLOCATE	5	3 YEAR	\$225.00	\$225.00	\$1,125.00
13	LSV01S03082A	RADIOCENTRAL PROGRAMMING	5	3 YEARS	\$96.12	\$96.12	\$480.60
14	SSV01S01907A	SMARTMAPPING	5	3 YEAR	\$225.00	\$225.00	\$1,125.00

Subtotal \$73,680.00

Estimated Tax \$6,447.00

**Grand Total \$80,127.00(USD)**

### Notes:

- The Pricing Summary is a breakdown of costs and does not reflect the frequency at which you will be invoiced.
- Additional information is required for one or more items on the quote for an order.

Motorola's quote (Quote Number: \_\_\_\_\_ Dated: \_\_\_\_\_) is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then the following Motorola's Standard Terms of use and Purchase Terms and Conditions govern the purchase of the Products which is found at <http://www.motorolasolutions.com/product-terms>.

The Parties hereby enter into this Agreement as of the Effective Date.

Motorola Solutions, Inc.

Customer



By: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

By: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_



## APX NEXT RADIO SOLUTIONS

### Overview

APX NEXT is Motorola Solutions' next-generation P25 platform purpose-built for first responders to access and act on information while maintaining focus in critical situations. Across all aspects of the radio experience—deployment, operation, maintenance, and evolution—APX NEXT brings critical advancements to usability and performance. Equipped with broadband, LTE, Wi-Fi, Bluetooth 5.0, and GPS capabilities, APX NEXT extends future-ready performance, applications, and full interoperability to the field and control room to transform accurate data into smarter action.

Key benefits of the APX NEXT include the following:

- **SmartTouch Experience** – Easier operation centered around a redefined 3.6” impact resistant touch display and shallow menu hierarchy. This cleaner and more intuitive visual layout increases the usability of the APX NEXT radio and helps users find the information they need without pause or distraction.
- **Ruggedized, Ergonomic Design** – Increased personnel safety and efficiency with an improved T-Grip ergonomic design, full-color top display, and tactile knobs for efficient use in emergency situations. Patented touch technology enables for reliable gloved use, while also making the screen immune to false actuations from water, snow, ice, or debris. The APX Next device meets the same MIL standards for ruggedization achieved by Motorola Solutions' APX platform radios.
- **Easy Fleet Management** – Easier and quicker radio provisioning, remote software updates, and streamlined management reduce downtime and support control center staff. Motorola Solutions' Device Management Services (DMS) maximize the effectiveness of APX NEXT, reducing maintenance risk, workload, and total cost of ownership. DMS brings RadioCentral (RC) programming to APX NEXT, as well, supporting faster provisioning and deployment to get devices in the hands of responders and out into the field.
- **Secure Communications** – Hardened End-to-End security allows only authorized units in the system to listen to transmissions. Real-time security provides seamless protection from the device and data in transit to the cloud and the LMR system

### Evolving with Applications Services

APX NEXT Application Services enhance device capabilities and improve user experience. These applications are subscription-based offerings for easier optimization and scaling to meet evolving needs.

