



STAFF REPORT

DATE: 06/18/2025
TO: Honorable Mayor and City Council Members
FROM: Community Services Department

2025-259

REQUEST FOR CITY COUNCIL ACTION

SUBJECT:

MAINTENANCE AND GENERAL SERVICES AGREEMENTS FOR CONTRACTUAL LANDSCAPE MAINTENANCE SERVICES IN THE CITY OF CORONA FOR BID AREA 2- LMD/CFD, BID AREA 3- PARKS GENERAL AND LMD/CFD, BID AREA 4 - PARKS GENERAL AND LMD/CFD, BID AREA 4 – PARKS GENERAL, AND FOO THI

EXECUTIVE SUMMARY:

This staff report asks the City Council to approve the Maintenance and General Services Agreements for landscape maintenance services in Bid Area 2 - LMD/CFD, Bid Area 3 - Parks General and LMD/CFD, Bid Area 4 - Paks General and LMD/CFD, Bid Area 4 - Parks, and the Foothill Extension, for a total combined amount of \$1,656,444.93 per fiscal year.

RECOMMENDED ACTION:

That the City Council:

- a. Award NIB-25-067SB for landscape maintenance services to Integrity Arborist and Ecoscape Inc for Bid Area 2-LMD/CFD; Greenfield Management for Bid Area 3- Parks General and LMD/CFD, Tropical Plaza Nursery, Inc. for Bid Area 4 – Parks and LMD/CFD; Greentech Landscape Inc for Bid Area 4- Parks General and Integrity Arborist and Ecoscape Inc for Foothill Extension.

- b. Approve the Maintenance and General Services Agreements with Integrity Arborist and Ecoscape Inc in the amount of \$522,897.34 for Bid Area 2-LMD/CFD; Greenfield Management in the amount of \$504,425.75 for Bid Area 3- Parks General and LMD/CFD; Tropical Plaza Nursery, Inc. in the amount of \$298,670.44 for Bid Area 4 – Parks and LMD/CFD; Greentech Landscape Inc in the amount of \$283,200 for Bid Area 4- Parks General and Integrity Arborist and Ecoscape Inc in the amount of \$47,251 for Foothill Extension for the initial term of July 1, 2025, through June 30, 2027, with two additional two-year optional renewal periods, and waive any and all minor irregularities in the proposal.

- c. Authorize the City Manager, or his designee, to execute the Maintenance and General Services Agreements with Integrity Arborist and Ecoscape Inc in the amount of \$522,897.34; Greenfield Management in the amount of \$504,425.75; Tropical Plaza Nursery, Inc. in the amount of \$298,670.44; Greentech Landscape Inc in the amount of \$283,200, and Integrity Arborist and Ecoscape Inc in the amount of \$47,251 per fiscal year, including non-substantive extensions, change orders, purchase orders and amendments up to the amount authorized in the Corona Municipal Code Section 3.08.060(J) which is equivalent of 10% or \$165,644.49.

BACKGROUND & HISTORY:

The City of Corona utilizes professional contractual services for landscape maintenance in its parks and landscape districts. These contractual services supply the equipment, professional staff, and expertise needed to conduct this work in a safe and effective manner, while providing clean and attractive landscaping throughout the City.

Topical Plaza Nursery, Rockey Murata, and Green Tech previously provided landscaping services for these areas. Their contracts expire on June 30, 2025, and all renewal terms have been exhausted.

The City of Corona has made a large investment and commitment to its parks and landscape districts, which include comprehensive landscape maintenance services such as mowing, edging, trimming, and litter removal. To offer seamless services in bid areas 2, 3, 4, and the Foothill Extension, staff is seeking contractors who will have a consistent and trained crew working in these zones while providing quality and reliable services to Corona residents.

ANALYSIS:

A notice inviting bids (NIB) was issued by the Community Services Department for landscape maintenance services for Bid Area 2- LMD/CFD, Bid Area 3- Parks General and LMD/CFD, Bid Area 4 -Parks General and LMD/CFD, Bid Area 4 - Parks General, and Foothill Extension. Bid No. NIB-25-067SB was posted on PlanetBids on May 15, 2025, and the Purchasing Division directly solicited 178 landscape contractors with a copy of the bid. 25 vendors downloaded the bid, and the City received 9 bids on the due date of June 2, 2025. The following is a summary of the bid results:

Area 2 -LMD/CDF

Area 3- Parks General and LMD/CFD

Rank	Bidder	Bid Amount		Bidder	Bid Amount
1	Integrity Arborist and Ecoscape Inc	\$522,897.34		Greenfield Management	\$504,425.75
2	Tropical Plaza Nursery, Inc.	\$589,862.92		Integrity Arborist and Ecoscape Inc	\$512,764.76
3	Greenfield Management	\$613,570.00		Tropical Plaza Nursery, Inc.	\$536,772.96
4	J. Orozco Enterprises, Inc.	\$635,225.00		J. Orozco Enterprises, Inc.	\$588,221.00
5	Mariposa Landscapes Inc	\$846,361.01		Mariposa Landscapes Inc	\$660,113.00
6	Greentech Landscape Inc	\$859,295.00		Rockey Murata Landscape Maintenance Services, Inc	\$831,240.00
7	-	-		Greentech Landscape Inc	\$1,008,200.00
Area 3 – Parks General and LMD/CDF				Area 4- Parks General	
Rank	Bidder	Bid Amount		Bidder	Bid Amount
1	Tropical Plaza Nursery, Inc.	\$298,670.44		Greentech Landscape Inc	\$283,200.00
2	Integrity Arborist and Ecoscape Inc	\$317,366.58		Integrity Arborist and Ecoscape Inc	\$301,639.92
3	Mariposa Landscapes Inc	\$364,314.00		J. Orozco Enterprises, Inc.	\$355,992.00
4	DMS Facility Services	\$450,850.00		Priority Landscape Services, LLC.	\$417,600.00
5	Greentech Landscape Inc	\$458,425.00		Tropical Plaza Nursery, Inc.	\$457,292.04
6	J. Orozco Enterprises, Inc.	\$628,448.00		DMS Facility Services	\$511,200.00
7	Greenfield Management	\$680,250.00		Greenfield Management	\$564,240.00

Foothill Extension

Rank	Bidder	Bid Amount
1	Integrity Arborist and Ecoscape Inc	\$47,251.40
2	Greentech Landscape Inc	\$54,200.00
3	Tropical Plaza Nursery, Inc.	\$56,254.20
4	J. Orozco Enterprises, Inc.	\$66,200.00
5	DMS Facility Services	\$96,270.00
6	Priority Landscape Services, LLC.	\$133,055.00
7	Greenfield Management	\$153,815.50

Staff reviewed the bids submitted by all vendors and recommend awarding Maintenance and General Service Agreements to Integrity Arborist and Ecoscape Inc; Greenfield Management; Tropical Plaza Nursery, Inc. and Greentech Landscape Inc. as the lowest responsive, responsible bidders. All licenses and references for the above vendors have been reviewed and vetted and all required documents and insurance have been received.

FINANCIAL IMPACT:

Funding for the recommended actions was included in the Proposed FY 2026 Community Services Department Operating Budget within the General Fund 110 and various LMD/CFD funds in the Parks, Trees & Medians Maintenance Division. LMD 84-2 Zone 19 is located within the boundaries of bid areas 3 and 4. Zone 19 does not have sufficient funding in FY 2026 for the service levels as presented in the attached agreements. However, in order to continue the landscape maintenance services, staff is recommending approval of the agreements . Staff will work with the vendors in those areas to outline the reduced services scope and will return to the Council at a future date with amended agreements.

ENVIRONMENTAL ANALYSIS:

This action is exempt pursuant to Section 15061(b)(3) of the Guidelines for the California Environmental Quality Act (CEQA), which states that a project is exempt from CEQA if the activity is covered by the commonsense exemption that CEQA applies only to projects that have the potential for causing a significant effect on the environment. Where it can be seen with certainty that there is no possibility that the activity in question may have a significant effect on the environment, the activity is not subject to CEQA. This action is to approve a Maintenance and General Services Agreement for landscape services, and there is no possibility that approving this agreement will have a significant effect on the environment. Therefore, no environmental analysis is required

PREPARED BY: MOSES CORTEZ, PARKS AND TRAILS MANAGER

REVIEWED BY: DONNA FINCH, COMMUNITY SERVICES DIRECTOR

ATTACHMENTS:

1. Exhibit 1 – Maintenance and General Services Agreements